

Speaker for the April 2nd 2011 Meeting

Make It Safely!™

(How to work with China and not get ...Safety Problems)

We have all heard it a million times in the news. Recall after Recall! Companies going out of business due to products that are not in compliance with regulations and just about every one of those stories have China in there somewhere.

The other thing we hear over and over is, if you don't outsource to China you simply can't compete. So what are you suppose to do? You need to learn from an expert on product safety, how you can comply with the Consumer Product Safety Improvement Act (CPSIA) of 2008 while manufacturing in China.

Edith Tolchin IS that expert. She began her career in import and international trade in the 1970s, fresh out of NYU, with a NYC importer of frozen fish and bicycles. She has worked with both large and small importers, handling commodities from salted nuts to chemicals and waxes, to wearing apparel and toys.

Ms. Tolchin holds a prestigious U.S. Customs Broker License, and has extensive experience with U.S. Customs and Customs Brokers in various products and issues, including binding rulings, duty protests and drawbacks. She is an officer on the Board of Directors of the United Inventors Association.

She is co-author of *Sourcing Smarts: Keeping it SIMPLE and SAFE with China Sourcing and Manufacturing*, along with Don Debelak and Eric Debelak. (Books will be available for sale after her presentation.) Edie is a freelance writer for Inventors Digest Magazine. She has over 35 years of international trade experience, and has worked exclusively with China and Taiwan for the past 20 years, specializing in offshore manufacturing services for inventions of textiles and sewn-items, bags, baby and fashion accessories, unique arts & crafts items, and household inventions.

At another event when I had heard a different presentation, I recall her pointing out the difference of what you call a product makes when it comes to computing the tariff (import duties). That one fact convinced me that this is one Trail, I will never walk alone.

Edith is making the supreme sacrifice of leaving the beautiful SNOW filled country side of Florida, New York to teach you some of the things to consider when outsourcing your products so you don't have to walk alone.

So you better walk, drive, ride a donkey, just get yourself to LIGI Tool & Engineering, Inc. (3220 SW 15th Street Deerfield Beach, Fl 33442) at 1:00 pm on 4/2/11 where the Inventors Society of South Florida (a non-profit educational organization) will be hosting this event.

For more details and directions please go to our website www.inventorssociety.net or contact Leo Mazur 561-676-5677 mazurelectric@earthlink.net or Joanna Zaremba 954-486-2426 joannapoland@comcast.net